

FOR IMMEDIATE RELEASE

SAM Medical Products wins 2011 Manufacturer of the Year Award

Portland, OR (November 1, 2011). SAM Medical Products has been awarded the 2011 Manufacturer of the Year for small businesses by the Portland Business Journal. Companies were nominated throughout the year, and the Portland Business Journal Editorial Board announced SAM Medical Products as their winning selection during a luncheon last Thursday, October 28th, 2011 at the Governor Hotel in downtown Portland.



2011 Portland Business Journal Manufacturer of the Year Awards for small, medium and large businesses.

SAM Medical Products Manufacturing – Positions company for growth

In 2010, SAM Medical Products consolidated its original manufacturing plant from Newport, and business administration offices from Tualatin, to a single 18,000 square foot facility in Wilsonville, Oregon. Adrian Polliack, President of SAM Medical Products attributes the move to have been fundamental in positioning the company for growth, and that the 2011 Manufacturer of the Year Award points to the success of that strategy. Polliack explains, “The consolidation of facilities has allowed more direct oversight of manufacturing to improve quality assurance, shortened lead times to customers, and places the entire company closer to a skilled workforce and metropolitan based outside resources that we depend on like the Oregon Bioscience Association”.

Charles Clark, Manufacturing Manager for SAM Medical Products was hired in mid-2010, bringing more than 10-years of manufacturing management experience to the company, and charged to oversee the manufacturing move and implement new processes to keep up with an increasing global demand for the company's products. Based on the implementation of these continued process developments, Clark says, "Manufacturing at SAM Medical now meets 95% of orders within 72 hours, and we have the ability to increase capacity by 25-30% within just 48 hours". The capability to quickly increase capacity is critical for the company, since as much as 50% of its business is to government and military customers who typically order in spikes, with aggressive delivery requirements.



Adrian Polliack, President, SAM Medical Products accepts the 2011 small business Manufacturer of the Year Award from the Portland Business Journal

About SAM Medical Products®

SAM Medical Products, based in Wilsonville, OR, is a developer and manufacturer of innovative medical products used for emergency, military, and hospital care. The company's main products focus in the arenas of fracture stabilization and field-based traumatic wound care. The company was founded in 1984 by Sam Scheinberg, MD, a board certified orthopedic surgeon, and his wife Cherrie in the kitchen of their Otis, Oregon farmhouse. More information about SAM Medical Products can be found on the company's website at:

www.sammedical.com.